### WHITE MARSH SHOPPING CENTER

The Gloucester County Economic Development has been a great source of information to me as well as providing me with much appreciated financial assistance with advertising and cosmetic improvements to the shopping center.

The Gloucester County Economic Development has assisted tenants financially in rent assistance programs, signage cost assistance and incentives when expanding their business. The incentives they provide afford small businesses in Gloucester County an advantage to help ensure their success. As a property manager, their incentives have been instrumental in helping me promote and procure new tenants in the White Marsh Shopping Center.

In closing I would like to recognize Sherry and Linda for their hard work through their newsletter and advertising. They have reached a broader audience in an effort to attract new businesses to Gloucester County and have assisted established businesses in their effort to remain successful in the county.

Laurie Mason White Marsh Shopping Center



## Phillips Energy, Inc.

Gloucester isn't just the land of the life worth living. It's the land of the life worth living WELL and we've been honored to be a part of this business community for more than 70 years. It's partly because of the support we've received in Gloucester over the years - at all levels, from the business friendly environment fostered by the EDA to our extremely loyal customers - that we've been able to grow to other regions, Mathews and New Kent Counties. Gloucester has remained at the heart of it all and the HQ for our company because of the support and history we have here.

Elizabeth McCormick Vice President



2586 George Washington Mem. Hwy. Hayes, VA 23072 O-(804)642-2166 Elizabeth@peifuels.com

### **PF&A Design**

The Gloucester design office of PF&A Design, headed up by Lynne Bohon Manning, recently expanded its location to 6425 Canon Way in the Gloucester Business Park. Additional space for growth was needed.

PF&A Design is a commercial architecture and interior design firm headquartered in Norfolk, VA. and celebrating its 30<sup>th</sup> year in business. We are a SWaM-certified business.

Contact Lynne Manning: 804.684.5820. www.pfa-achitect.com

Lynne B. Manning Associate

**PF&A DESIGN** | ARCHITECTURE . PLANNING . INTERIORS

(PENINSULA) 6425 Canon Way, Gloucester, VA 23061 (WORLD TRADE CENTER) 101 W. Main Street, Suite 7000 Norfolk, VA 23510 (p) 804.684.5820 (c) 919.880.2329 (f) 757.471.4205 www.pfa-architect.com

#### **Bancroft Kitchen & Bath**

When looking to relocate our fabrication shop 2 years ago, we explored several cities. We quickly realized that Gloucester would be our new home! With the cost of Gloucester real estate, we were able find an excellent location on the main highway for our shop, and a new showroom! The Gloucester economic development department was friendly and eager to help with great business incentives. It was obvious to us that Gloucester was invested in growing, and this move would allow us to reach the existing families of Gloucester and the many new ones to come.

Gerald Cole Bancroft Kitchen & Bath

# Chesapeake Bank

Our move to the Middle Peninsula, and in particular Gloucester, was a long-range goal of ours. After we had opened the office in Mathews in 1980 (where there was only one bank), we decided that our future branches would be better located in areas where there was more business opportunity and potential for future growth. With the number of people moving to and working within a 15-30 mile radius of our proposed branch, we knew that Gloucester was the perfect match.

We are proud to say that when we consider a potential environment, we not only look for a place that we can live in but one that we can adopt as our own. We are also passionate about utilizing the resources that we have to serve our community and but also bring a greater return to our shareholders. At the time, Gloucester was essentially a 'small town' we understood, in which we could make a difference.

Chairman, President and CEO Jeffrey M. Szyperski

# Evergreen Development Company, LLC - Fox Mill Centre

I saw great potential in the area back in 1985 where there was a growing community of people on the middle peninsula who were burdened with a long commute to the nearest service area, almost an hours drive away in any direction. After living in Gloucester for 10+ years I felt it was a great community to live, work and raise a family.

Bob Kubicki

## Chick-fil-A

Gloucester County is a community where businesses dedicated to remarkable customer service will be rewarded and thrive. In 2010 my wife and I moved to Gloucester County and built our Chick-fil-A restaurant. Since our grand opening in 2011, the restaurant has experience significant growth year after year. The key to our success has been the exceptional character of the workforce we discovered here. This is a tight knit community and our employees treat each other and our guests like family. In business and in life, the key to success is people. Gloucester County stands above the rest in the quality of the people who make up this community.

Ashley Gough, Owner



# **Ebbitt Corporation DB/A Hampton Inn Gloucester**

Our Company saw great potential in Gloucester last year when we were looking for Investment opportunities. We couldn't be happier with the choice we made to Invest in Gloucester County. From Day one we were welcome, Their Department of economic development it's exceptional!! There is a growing community of people providing a great labor force for any company looking for a great location to do business and to grow with the community.

Wilber Flores / General Manager EBBITT CORPORATION